

MINUTES OF THE PRE-BID MEETING FOR DESIGN, SUPPLY, INSTALLATION, TESTING & COMMISSIONING OF FLOATING JETTIES AND APPROACH TRESTLE AT SONIYA VIHAR, JAGATPUR AND TRONICA CITY AT HEAD OFFICE, NOIDA ON 11.11.2016 FROM 2:30 TO 3:30 P.M.

IWAI Reply

Bidder - 1

Sl. No.	Section	Tender Condition	Bidder Queries / Suggestion / Request	IWAI Reply
1.	Section 1: Notice Inviting E-Tender (NIT), Clause No. : 4 EMD	(a) The amount of EMD of Rs. 3.24 lakh is substantial to be made by RTGS.	(a) We request that the Tendered should be allowed to submit the Bank Guarantee of equal amount which is normal practice by Govt. Authorities.	This condition shall be firm, i.e. the EMD shall be submitted by RTGS. The format form for EMD stands deleted in page no. 113.
		(b) Secondly the Page No.: 113 of 134 FORM FOR EMD shows the Statement by the Bank on Non Judicial Paper which is normally required when the tenderer is required to submit the Bank Gurantee.	(b) It shows the Statement by the Bank on Non Judicial Paper which is normally required when the Tenderer is required to submit the bank Guarantee. If the payment is made by RTGS than there is no need for such Statement from the Bank	
2.	Section I: Notice Inviting E-Tender (NIT), Clause No.: 3 eligibility Criteria	Under this Heading you have mentioned the Tenderer must be Original Manufacture having manufacturing Facility and Servicing Yard anywhere in India for the Past 7 years or more.	At the same time on Page No: 24 of 134 in Article 2(d) the Specification asks for the Name of the OEM (Original Equipment Manufacturer) and their Agent etc. In view of the above we request that the Experience of the OEM should be considered for those Tenderer who are participating in this Tender with OEM Support. If you insist that the Tenderer should be the Original Manufacturer than you are restricting other Bidders from submitting their Offer which means that you will not get Competitive Offer and only One or Two Companies will submit the offer and they may take the Advantage by Quoting Higher Price there by IWAI Looses the Advantage of better price.	Authorized agency can participate with required experience as per Pre-qualification criteria of tender. The experience of OEM will not be considered

Asst. Secy.

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Bidder - 2

Sl. No.	Section	Tender Condition	Bidder Queries / Suggestion / Request	IWAI Reply
1.	Section 1: Notice Inviting E-Tender (NIT), Clause No. : 4 EMD	(a) The amount of EMD of Rs. 3.24 lakh is substantial to be made by RTGS.	We would kindly like to know whether there is any exemption for EMD as we are registered with District Industries Center and other Naval / Defence Organizations.	No change proposed. The EMD shall be submitted by RTGS only. The format form for EMD stands deleted on page no. 113.
		(b) Secondly the Page No.: 113 of 134 FORM FOR EMD shows the Statement by the Bank on Non Judicial Paper which is normally		
2.			Please let us know regarding the same as the last date for submission of tender is on 18 th Nov, 2016.	The last date online submission of bids has been extended up to 20.01.2017 upto 3:00 pm. On the same date Bidder should submit the hard copy of the bid latest by 3:00 pm for reference only.

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Bidder - 3

Sl. No.	Bidder Queries / Suggestion / Request	IWAI Reply
1.	<p>In reference to the recent tenders floated by IWAI for development work at Yamuna River from Soniya Vihar to Tronica city which includes development of floating jetties, fairway development and supply of FRP boats, the eligibility criteria allows participations of only single entities with minimum 7 years of experience and does not allow participation of any consortium.</p> <p>We are very much interested in the waterways business and are looking for an opportunity to enter in the same. But without consortium, it will not be possible for us to participate. We request you to relax this criteria, and allow a prospective Bidder led consortium to participate in all the 3 tenders for the following reasons:</p> <ol style="list-style-type: none">1. A prospective Bidder has vast experience in providing complete solution through feasibility studies, engineering, construction, operation and maintenance since last more than 50 years.2. Single point agency for all tenders can work with better co-ordination and faster speed.3. The consortium can provide the complete solution for development of River Yamuna from Soniya vihar to Tronica city. <p>Thus in view of the above, we request you to please examine our request and allow a prospective Bidder accordingly.</p>	<p>As this is a very small project and the present qualification criteria does not allow participation of consortium. Hence, the tender condition shall prevail.</p>

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Bidder - 4

Sl. No.	Bidder Queries / Suggestion / Request	IWAI Reply
1.	<p>Following suggestion have been received in the pre-bid meeting:</p> <ol style="list-style-type: none">1. We would like to recommend HDPE Floating Jetty for parking of your Boats2. All the Tourism, Forest, Harbour and Defence organisations of India use HDPE Floating Jetty for parking of their boats3. Can be installed easily and removed easily if required4. No heavy machinery or equipments required to assemble and dismantle5. HDPE Floating Jetty has a life of more than 15 years and comes with zero maintenance6. HDPE Floating Jetty can be installed in any shape and any size as per requirement at site7. According to Eligibility Criteria, point 3 (e) – “The firm must be original manufacturer of floating Jetties having manufacturing facility and servicing yard in anywhere in India for the past 7 years or more”. We suggest authorised dealers/distributers should also be allowed as there are many companies in India that deal with imported HDPE Floating Jetties and for a healthy competition.8. We suggest a Double Layer Floating Jetty for Parking of Boat and so the quantity of Floating Jetty should be increased to 150 Sq. Mtr. which is currently 120 Sq. Mtr per site.	<ol style="list-style-type: none">1. No change in tender conditions.2. Authorized dealer having sufficient experience as per pre-qualification criteria can participate.

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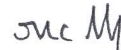
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Additional Clarification/Information by IWAI

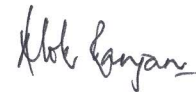
- (1) The dimension of the pontoon jetty should be 15 m X 8 m approx. with minimum free board of 0.3 m.
- (2) The material of construction of the deck is FRP or wood plastic composite (WPC) as mentioned in the tender document. However FRP deck is preferred.
- (3) In case of wood plastic composite deck the same is to be fitted with on aluminum frames of aluminum alloy 6082 T5/T6 marine grade or equivalent.
- (4) The entire jetty may be designed and built under class requirement/rules by the Contractor.
- (5) The sub division of the pontoon jetty to be in accordance with the requirement of the class.
- (6) A portable pump for dewatering of the hull to be provided by the Contractor.
- (7) Proper arrangement of access to facilitate internal repair needs to be provided.



(V.C. Dialani)
Director (Marine)



(S.V.K. Reddy)
Chief Engineer



(Alok Ranjan)
Member (Finance)